



May 10, 2012

Dear Sir or Madam,

Creative Foam Corporation, a leading manufacturer of foam and balsa, wind turbine blade core kits, urges Congress to extend the wind energy production tax credit (PTC) as quickly and for as long a period of time as possible.

Though Creative Foam Corporation was not involved in the wind industry when the last PTC expired, we have since invested millions of dollars in equipment and facilities to support the wind industry. Creative Foam Corporation headquartered in Fenton Michigan, now has 2 facilities that support the wind industry and has spent 4 years developing our Composite Systems Division into a viable business. One of our facilities is located in Fenton Michigan the other in Longmont Colorado. Together these facilities employ over 125 full time employees.

On February 2<sup>nd</sup> 2012 our largest customer announced a 20% reduction in production for 2012 and we are only one month into the year! To me this is a sign that the pending PTC expiration is already having an effect on our customer's 2012 sales projection. Based on what has happened in previous years when the PTC expiration has loomed over the industry, I am sure that the longer our representatives in Washington delay passing a PTC extension the more the 2012 sales projections will be reduced. Lower sales for 2012 and what will likely be a disastrous 2013 will likely force us to exit the business.

Again on April 23<sup>rd</sup> 2012 we met with our largest customer. For the last 4 years we have had a 52 week forecast for our products. As of the meeting we only had a forecast for the next 33 weeks. When we asked for additional information with respect to the forecast our customer could not comment due to the instability in the market.

As of May 1<sup>st</sup> 2012 we have frozen our hiring and put further capital investment plans on hold. This is not due to our unwillingness to invest, we are only responding to what we see happening to our industry. At the same time I have committed to our Board of Directors to put together a consolidation plan and an exit plan, to be implemented if the lack of certainty associated with the PTC continues to reduce our revenue.

We strongly urge this committee to immediately take up an extension of the wind energy production tax credit.

Thank you for your consideration.

Kevin Honaker  
General Manager, Precision Die Cutting

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